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ECA/PLDG/P/P/77/L.5
Pr. Subm/SERP/1-12

C O N T E N T S

Programme : SOCIO-ECONOMIC RESEARCH AND PLANNING (SERP / 1 - 12)

[12 projects submitted to the Lagos Pledging Conference;
total projects of the Division: 29]

Project numbers and titles:

- 9.241.02 - Annual Survey of current economic and social development and policies in the member countries of the Commission and in the region.
- 9.241.06 - Special Survey: Self-sufficiency in food in the ECA region - Part of Part I of the Annual Survey of Economic and Social Conditions in Africa.
- 9.242.02 - Examination of the extent and possibilities of the practical application of a Unified Approach to Development Analysis and Planning under African conditions.
- 9.242.07 - Study and evaluation of the experience of selected African countries in the implementation of indigenization policies (including studies on the role of small- and medium-scale indigenous businesses in the process of socio-economic transformation and development in Africa.
- 9.242.15 - Studies of the development possibilities of a number of African countries as bases for determining feasible growth rates for the region both for the rest of the 1970s and for the 1980s.
- 9.242.16 - Studies on domestic trade policy measures and their implementation with special reference to the distribution of capital and consumer goods to the agricultural and rural sector in selected African countries.
- 9.242.27 - Seminar on domestic trade policies and institutions.
- 9.245.04 - Studies of the role of national development banks as instruments for economic development
- 9.245.05 - Studies of the role of non-banking financial institutions in the mobilization of financial resources for development.

Project numbers and titles:

- 9.245.06 - Studies of the changing role of the commercial banks in fostering development in a number of African countries.
- 9.245.07 - Studies of the role of insurance companies as suppliers of capital for the development of African economies.
- 9.245.26 - Seminar on the role of national development banks as instruments for promoting economic growth, including pre-seminar study tours to two selected countries with known 'model' development banks.

Mobilization of Resources for the Implementation of
the ECA Programme of Work and Priorities, 1977-1979

Division: SOCIO-ECONOMIC RESEARCH AND PLANNING

1. Project No. and Title: 9.241.00 - Annual survey of current economic and social development and policies in the member countries of the Commission and in the region.
2. Project description, including justification, objectives and any other relevant information

(i) Project Description

Annual survey of the economic and social conditions of each member country of ECA and the preparation of a regional picture therefrom. In the studies, attention is usually given to internal and external policies and problems, and suggestions are made for necessary policy changes. In alternate years, this project covers the biennial review and appraisal of progress in implementing the goals and objectives of the UNDD², the results of which are usually presented to the meeting of the Conference of Ministers and ECOSOC.

(ii) Justification

The annual survey of economic and social conditions in Africa has come to be recognized as a valuable source of material for the identification of the problems confronting countries in the region. The preparation of surveys of individual countries is a means of building up the essential background required for a regional picture. For instance, a recent analysis of countries by income groups identified the particularly serious problems facing the countries with the lowest incomes and their very poor prospects under present development policies.

That analysis reinforced the need for special assistance to be given to the poorer countries and for the essential requirements of co-operation among countries in the various subregions of the continent. Thus in the context of regional economic co-operation and integration and collective self-reliance, the project on the annual survey of socio-economic conditions in Africa plays an important role not only by providing information on economic and social problems of mutual interest to the countries of the region but also by providing a meaningful framework for the discussion of such problems, as a basis for identifying economic co-operation projects.

(iii) Objectives

(a) To undertake an annual survey of economic and social conditions in individual African countries as well as producing a regional picture of such economic and social conditions with a view to taking stock of socio-economic progress and to identifying how effective internal and external policy measures have been in producing the conditions desired;

(b) To undertake a biennial review and appraisal of progress in implementing the goals and objectives of the UNDD2 in the African region. Such review and appraisal and the annual survey also involve the collection of relevant material at the country level.

(c) To provide advisory services by staff members of ECA in addition to those provided by the Regional Adviser on Economic Surveys to member countries of ECA, on request, in the field of annual survey of socio-economic conditions, and biennial review and appraisal of progress. Such services will include the actual preparation of surveys and the evaluation of existing machinery and suggestions for their improvements including the type of organization needed, the type of professional training and the required statistical and economic information.

(iv) Authority

ECOSOC Resolution 671 A (XXV) of 29 April 1958) section 1(b); second session report paragraph 85; General Assembly Resolution 2626 (XXV) on the International Development Strategy; Commission Resolution 218 (X) and 239 (XI) on Africa's Strategy for Development in the 1970s; Commission Resolution 187 (IX).

3. Probable date of commencement and duration of work on the project. This is a continuous project and will be carried out in 1977, 1978 and 1979.

4. Type of support to be provided by ECA secretariat. Most of the staff of the division of Socio-Economic Research and Planning will be engaged on the annual survey with an average commitment of 6 months per staff member. The ECA Regional Adviser in Economic Surveys is engaged full-time on survey work at the ECA and in the countries of the region.

5. Work Plan (including phasing of project activities) and description of duties to be performed

(i) Preparation of guidelines for consultants' use.

(ii) Selection of consultants from individual African countries to prepare surveys of socio-economic situation of their own countries, or on the special topics to be covered in the survey during the period under review.

(iii) Travel by ECA staff members to African countries to collect information on the socio-economic situation and to discuss the general situation with country representatives. They will also be required to collect special information for particular selected topics.

6. Type of resources required

Funds are required to enable consultants to be appointed at the country level; to enable personnel of the Socio-economic Research and Planning Division to travel to countries where consultants are not available and to enable the division to make use of other consultant services where required to reinforce the work programme of the division in the field of economic surveys. The consultants must be economists of high calibre so that they can be recruited at P.5 level.

7. Estimated cost of project component for each phase of the project and for each financial year (See Project Budget attached)

Project No. 9.241.02 - Annual survey of current economic and social development and policies in the member countries of the Commission and in the region.

PROJECT BUDGET

(In US Dollars)

1977

Components	Total Estimated Cost		Total Resources Available		Resources Required	
	m/m	\$	m/m	\$	m/m	\$
<u>Project personnel</u>	70	20857.3	60	170124.0	10	38383.3
Experts						
<u>Administrative support personnel</u>						
Secretarial services	15	7875.0	15	7875.0	-	-
<u>Travel</u>	3	8060.0	-	-	3	8060.0
Components total	88	224442.3	75	177999.0	13	46443.3
<u>Equipment</u>	-	-	-	-	-	-
Components total						
<u>Miscellaneous</u>		31421.9		24920.0		6502.1
<u>Sundry</u>						
Translating, printing and publication; transportation expenses, hospitality, miscellaneous administrative and supporting costs						
Components total	-	31421.9	-	24919.9	-	6502.1
GRAND TOTAL	88	255864.2	75	202918.9	13	52945.4
Total costs		\$ 255864		% 100		
ECA inputs		202919		79		
GAP		52945		21		

Project No. 9.241.02 - Annual survey of current economic and social development and policies in the member countries of the Commission and in the region.

PROJECT BUDGET

(In US Dollars)

1978

Components	Total Estimated Cost		Total Resources Available		Resources Required	
	m/m	\$	m/m	\$	m/m	\$
<u>Project personnel</u>						
Experts	89½	288685.8	77½	239125.8	12	49560.0
<u>Administrative support personnel</u>						
Secretarial services	26	15167.0	26	15167.0		
<u>Travel</u>	3	8060.0	-	-	3	8060.0
Components total	118½	311912.8	103½	254292.8	15	57620.0
<u>Equipment</u>	-	-	-	-	-	-
Components total						
<u>Miscellaneous</u>		43667.8		35601.0		8066.8
<u>Sundry</u>						
Translating, printing and publication; transportation expenses; hospitality, miscellaneous administrative and supporting costs						
Components total	-	43667.8	-	35601.0	-	8066.8
GRAND TOTAL	118½	355580.6	103½	289893.8	15	65686.8
Total costs		\$ 355581		% 100		
ECA inputs		289824		82		
GAP		65687		18		

Project No. 9.241.02 - Annual survey of current economic and social development and policies in the member countries of the Commission and in the region.

PROJECT BUDGET

(In US Dollars)

1979

Components	Total Estimated Cost		Total Resources Available		Resources Required	
	m/m	\$	m/m	\$	m/m	\$
<u>Project personnel</u>						
Experts	67 $\frac{3}{4}$	242069.4	55 $\frac{3}{4}$	187889.4	12	54180.0
<u>Administrative support personnel</u>						
Secretarial services	18	11550.0	18	11550.0	-	-
<u>Travel</u>	3	8060.0	-	-	3	8060.0
Components total	88 $\frac{3}{4}$	261679.4	73 $\frac{3}{4}$	199439.40	15	62240.0
<u>Equipment</u>	-	-	-	-	-	-
Components total						
<u>Miscellaneous</u>		36635.1		27921.5		8713.6
<u>Sundry</u>						
Translating, printing and publication; transportation expenses, hospitality, miscellaneous administrative and supporting costs						
Components total	-	36635.1	-	27921.5	-	8713.6
GRAND TOTAL	85 $\frac{3}{4}$	298314.5	73 $\frac{3}{4}$	227360.9	15	70953.6

	\$	%
Total costs	298314	100
ECA inputs	227361	77
GAP	70954	23

Mobilization of Resources for the Implementation of
the ECA Programme of Work and Priorities (1977-1979)

Division: SOCIO-ECONOMIC RESEARCH AND PLANNING

1. Project No. and Title: 9.241.06 - Special Survey-Self-sufficiency in food
in the ECA region, part of Part I of the Annual Survey
of Economic and Social Conditions in Africa (1978-1979)
2. Project description, including justification, objectives and any other relevant
information

(i) Project Description

Comprehensive research work on food needs and possibilities in the African region, including the policy and other requirements. The content of the research work is as follows:

- (a) Studies on population structures and projections of a representative number of African countries;
- (b) Determination of the food consumption pattern in relation to income growth and distribution;
- (c) Thorough analysis of the production and availability of foodstuffs available in these countries for a number of years in the past say ten, including imports divided into those financed by the countries themselves and those under food aid respectively;
- (d) A comprehensive evaluation of agricultural policies particularly in relation to food supply including problems facing agricultural production and distribution;
- (e) Projections of future food needs using assumptions about income growth, income and price elasticities, and population growth and structure;
- (f) Projections of food supply using assumptions about possible technological changes in relation to inputs, farming systems, natural resources (water and land) availability, etc.
- (g) Establishment of the probable level of deficits;
- (h) Proposals on appropriate strategy or strategies.
- (ii) Justification

In recent years, the problem of food supply, particularly in the developing countries, has been receiving increasing discussions at international fora the most

important of which was the World Food Conference in Rome in 1974, leading to the establishment of the International Fund for Agricultural Development. Moreover, in all these discussions, continuous emphasis has been laid on the need for self-sufficiency and security in food supply. Yet for the African region at least, no sufficiently reliable information is available on the quantity and type of food that will be required, the resources needed to make this possible and the supporting policies. Hence, the need to undertake research on these things and spell them out clearly so that African Governments and international and bilateral aid agencies can know the levels of efforts needed.

(iii) Objectives

- (a) To undertake a survey of the existing levels of food availability as well as the needs, the policies being established for agricultural development, food aid and the main obstacles against progress in food production;
- (b) To estimate future needs and the probable shortfalls;
- (c) To make comprehensive proposals for an agricultural strategy that will make possible the achievements of the required targets; and
- (d) To present the results of the studies to African Governments for comments and further suggestions before they are published for wide circulation.

(iv) Authority

World Food Conference recommendations, particularly resolution I; Recommendations of ECA Executive Committee and ECA resolutions 256 (VII) and 264 (XII).

3. Probable date of commencement and duration of work on the project

The work on the project will start in 1978 and be completed in 1979 for publication as part of Part I of the Annual Survey of Economic and Social Conditions in Africa, 1979.

4. Type of support to be provided by ECA secretariat

- (i) Preparation of the guidelines for the project;
- (ii) Selection of countries to be studied;
- (iii) Selection of the consultants;
- (iv) Preparation of the studies by both ECA staff and consultants;
- (v) Preparation of the final report by ECA staff.

5. Work Plan (including phasing of project activities) and description of duties to be performed

- (i) Preparation of guidelines;
- (ii) Familiarization with relevant work available in ECA;
- (iii) Selection of countries to be studied;
- (iv) Selection of consultants;
- (v) Preparation of the studies by ECA staff and consultants;
- (vi) Preparation of a summary report containing the main findings, for publication in 1979 as part of Part I of the Annual Survey of Economic and Social Conditions in Africa, 1979.

6. Type of resources required for each phase of the project

(i) Project personnel: agricultural economists with training in quantitative analysis, working in collaboration with agricultural statisticians, development planners, etc. The consultants must be of the calibre that can be recruited at P.5 level.

<u>Man-hours</u>	<u>1978</u>	<u>1979</u>
Experts	20	20
Secretarial services	-	-
Travel	4	3
(ii) <u>Project equipment</u>	<u>1978</u>	<u>1979</u>
Computer	4 months	2 months

7. Estimated cost of project component for each phase of the project and for each financial year (see Project Budget attached)

Project No. 9.241.06 - Special-Survey-Self-sufficiency in food in the ECA region,
part of Part I of the Annual Survey of Economic and Social Conditions in Africa
(1979)

Project Budget
(In US Dollars)
1978

Components	Total Estimated Cost		Total Resources Available		Resources Required	
	m/m	\$	m/m	\$	m/m	\$
<u>Project personnel</u>						
Experts	20	57621.00	16	41101.00	4	16520.00
<u>Administrative support</u>						
<u>Personnel</u>						
Secretarial services	-	-	-	-	-	-
<u>Travel</u>	4	10000.00	-	-	4	10000.00
Components total	24	67621.00	16	41101.00	8	26520.00
<u>Equipment</u>	4	10000.00	4	10000.00	-	-
Components total	4	10000.00	4	10000.00	-	-
<u>Miscellaneous</u>						
<u>Sundry</u>	-	10867.00	-	7154.00	-	3713.00
Translating, printing and publication; transportation expenses, hospitality, miscellaneous Administrative and supporting costs						
Components total	-	10867.00	-	7154.00	-	3713.00
GRAND TOTAL	28	88488.00	20	58255.00	8	30233.00

Total costs
ECA inputs
GAP

88,488
58,255
30,233

%
100
66
34

Project No. 9.241.06 - Special-Survey-Self-sufficiency in food in the ECA region,
part of Part I of the Annual Survey of Economic and Social Conditions in Africa (1979)

PROJECT BUDGET
(In US Dollars)
197

Components	Total Estimated Cost		Total Resources Available		Resources Required	
	m/m	\$	m/m	\$	m/m	\$
<u>Project personnel</u>						
Experts	20	61226.00	16	43166.00	4	18060.00
<u>Administrative support personnel</u>						
Secretarial services						
<u>Travel</u>	3	8060.00	-	-	3	8060.00
Components total	23	69286.00	16	43166.00	7	26120.00
<u>Equipment</u>						
Components total	2	5000.00	2	5000.00	-	-
<u>Miscellaneous</u>						
<u>Sundry</u>	-	10400.00	-	6743.00	-	3657.00
Translating, printing and publication; transportation expenses, hospitality, miscellaneous Administrative and supporting costs						
Components total	-	10400.00	-	6743.00	-	3657.00
GRAND TOTAL	25	84686.00	18	54909.00	7	29777.00
		\$		%		
Total costs		84,686		100		
ECA inputs		54,909		65		
GAP		29,777		35		

Mobilization of Resources for the Implementation of the
ECA Programme of Work and Priorities, 1977-1979

Division: SOCIO-ECONOMIC RESEARCH AND PLANNING

1. Project No. and Title: 9.242.02 - Examination of the extent and possibilities of the practical application of a Unified Approach to Development Analysis and Planning Under African Conditions (1977-1979)

2. Project description including justification, objectives and other relevant information

(i) Project Description

Country studies on the application of the unified approach to development analysis and planning under African conditions. It is hoped that 6 countries will be studied each year by consultants. The studies will be edited by ECA staff for publication.

(ii) Justification

The project entitled "Unified Approach to Development Analysis and Planning" has been in the process of study and discussion in the UN system for almost eight years. It has been discussed extensively at three meetings of the Conference of African Planners, at the last of which in 1976 the question of its practical applications under African conditions was discussed. One of the conclusions of the last discussion was that African countries should adopt this approach taking into account the special characteristics of their economies and the goals and objectives of development. Moreover, it was agreed that a continuous comparative study of the experiences of African countries should be undertaken with a view to making available to other countries the respective experiences of those that have adopted the unified approach.

(iii) Objectives

(a) To build up information on the adoption of the unified approach in the African region;

(b) To disseminate such information among member States with a view to helping them in their ongoing efforts to adopt the unified approach.

(iv) Authority

Recommendations of the sixth session of the Conference of African Planners.

General Assembly resolution 3409(XXX) on the unified approach to development analysis and planning.

3. Probable date of commencement and duration of work on the project

This is a continuous project and will be undertaken in 1977, 1978 and 1979.

4. Type of support to be provided by ECA secretariat

- (i) Selection of countries;
- (ii) Selection of consultants; and
- (iii) Provision of guidelines on the studies.

5. Work plan (including phasing of project activities) and description of duties to be performed

- (i) Selection of the six countries each year by the secretariat;
- (ii) Selection of consultants by the secretariat;
- (iii) Preparation of the studies by consultants; and
- (iv) Preparation of a summary paper containing the main findings of the studies for wide circulation.

6. Type of resources required for each phase of the project

- (i) Project personnel: macro-economic planners or general economists of high calibre that can be recruited at P.5 level.

<u>Man-months</u>	<u>1977</u>	<u>1978</u>	<u>1979</u>
Experts	7	7	7
Secretarial services	8	6	4
Travel	-	-	-
Equipment	-	-	-
Sundry	-	-	-

(ii) Project equipment:

None.

7. Estimated cost of project component for each phase of the project and for each financial year. (See Project Budget attached)

Project No. 9.242.02 - Examination of the extent and possibilities
of the practical application of a Unified Approach to Development
Analysis and Planning Under African Conditions (1977-1979)

PROJECT BUDGET
(In US Dollars)
1977

Components	Total Estimated Cost		Total Resources Available		Resources Required	
	m/m	\$	m/m	\$	m/m	\$
<u>Project personnel</u>						
Experts	7	26 868.30	1	3 838.30	6	23 030.00
<u>Administrative support personnel</u>						
Secretarial services	8	3 533.30	2	883.30	6	2 650.00
<u>Travel</u>	-	-	-	-	-	-
Components total	15	30 401.60	3	4 721.60	12	25 680.00
<u>Equipment</u>	-	-	-	-	-	-
Components total						
<u>Miscellaneous</u>						

Project No. 9.242.02 - Examination of the extent and possibilities
of the practical application of a Unified Approach to Development
Analysis and Planning Under African Conditions (1977-1979)

PROJECT BUDGET
(In US Dollars)
1978

Components	Total Estimated Cost		Total Resources Available		Resources Required	
	m/m	\$	m/m	\$	m/m	\$
<u>Project personnel</u>						
Experts	7	28 910.00	1	4 130.00	6	24 780.00
<u>Administrative support personnel</u>						
Secretarial services	6	3 499.99	2	1 166.66	4	2 333.33
<u>Travel</u>	-	-	-	-	-	-
Components total	13	32 409.99	3	5 296.66	10	27 113.33
<u>Equipment</u>	-	-	-	-	-	-
Components total						
<u>Miscellaneous</u>						
Sundry		4 537.39	-	741.53	-	3 795.86
Translating, printing and publication; transportation expenses, hospitality, miscellaneous administrative and supporting costs						
Components total		4 537.39		741.53		3 795.86
GRAND TOTAL	13	36 947.38	3	6 038.19	10	30 909.19

\$

%

Project No. 9.242.02 - Examination of the extent and possibilities
of the practical application of a Unified Approach to Development
Analysis and Planning Under African Conditions (1977-1979)

PROJECT BUDGET
(In US Dollars)
1979

Components	Total Estimated Cost		Total Resources Available		Resources Required	
	m/m	\$	m/m	\$	m/m	\$
<u>Project personnel</u>						
Experts	7	30 928.30	1	3 838.10	6	27 090.00
<u>Administrative support personnel</u>						
Secretarial services	4	2 566.70	1	641.70	3	1 925.00
<u>Travel</u>	-	-	-	-	-	-
Components total	11	33 495.00	2	4 479.80	9	29 015.00
<u>Equipment</u>	-	-	-	-	-	-
Components total						
<u>Miscellaneous</u>						
Sundry	-	4 689.30	-	627.17	-	4 062.12
Translating, printing and publication; transportation expenses,						

Mobilization of Resources for the Implementation of the
ECA Programme of Work and Priorities (1977-1979)

Division: SOCIO-ECONOMIC RESEARCH AND PLANNING

1. Project No. and Title: 9.242.07 - Study and evaluation of the experience of selected African countries in the implementation of indigenization policies (including studies on the role of small- and medium-scale indigenous businesses in the process of socio-economic transformation and development in Africa (1977-1978))
2. Project description including justification, objectives and other relevant information

(i) Project Description

Case studies of the experiences of a number of African countries in the implementation of indigenization policies with a view to highlighting the different aims and goals of such policies, the strategies adopted, including institutions and arrangements for implementation, the results achieved, factors responsible for success or failure, etc. This project will also cover studies on the role of small- and medium-scale indigenous businesses in their development efforts in Africa, with a view to highlighting their achievements and problems, and hence suggest policy measures for helping them. The work content of the project is as follows:

- (a) Preparation of guidelines for the studies;
- (b) Selection of countries' businesses and sectors to be studied;
- (c) Selection of consultants;
- (d) Preparation of the studies by both ECA staff and consultants;
- (e) Preparation of two summary reports, one on indigenization policies and the other on small- and medium-scale businesses for submission to the Conference of African Planners in 1978; and
- (f) Preparation of the final reports for publication either independently or in the Economic and Social Bulletin for Africa.

(ii) Justification

In recent years, the desire of many African Governments to control the "commanding heights of their economy" as well as transfer the control and ownership of many enterprises to their nationals has been intensified. In fact, many Governments have taken steps to put this desire into operation while others are seriously contemplating to do so.

The latter group and others that may want to embark on such a course have expressed the desire to learn from the experiences of those that have implemented or are implementing such policies. In this connexion, it should be noted that the success, or otherwise, of such policies depends on the quality of existing indigenous entrepreneurs. Hence the need to combine the studies on indigenization policies with case studies of the past operations of indigenous small- and medium-scale enterprises with a view to bringing the experiences of Governments in implementing indigenization policies as well as the achievements and failures of selected indigenous enterprises in the small- and medium-scale range to the attention of those involved in the arduous process of laying the foundation for a truly national development strategy. These studies are part of secretariat efforts to assist in the strengthening and building up of African indigenous entrepreneurship.

(iii) Objectives

- (a) To undertake a number of case studies on the implementation of indigenization policies by African Governments;
- (b) To undertake studies on the operations of a number of African indigenous small- and medium-scale businesses with a view to identifying their achievements, failures and problems;
- (c) To submit the results of such studies to the seventh session of the Conference of African Planners in 1973; and
- (d) To disseminate the results of the studies including the comments of the Planners, for a wider circulation and for the use of African Governments.

(iv) Authority

The result for the study on the implementation of indigenization policies was first made at the fifth session of the Conference of African Planners. Moreover, the new strategy for Africa contained in the "Revised Framework of Principles for the Implementation of the New International Economic Order" (E/CN.14/XX/90/Rev.3) adopted by the Conference of Ministers at its fourth meeting in Kinshasa, Zaire, lays a strong emphasis on the role of Government policies particularly in encouraging indigenous entrepreneurship. Thus, it is very important to have a continuous surveillance of policies intended to promote indigenous entrepreneurship in order to suggest ways for their improvement. General Assembly resolution 3409 (XXX) on the unified approach to development analysis and planning also stresses the need for building up indigenous capability through governmental measures.

3. Probable date of commencement and duration of work on the project

The work on the project has started in 1977 and will end about the middle of 1978 since the results of the studies are to be presented to the seventh session of the Conference of African Planners in October/November 1978.

4. Type of support to be provided by the ECA secretariat

- (i) Preparation of guidelines for the studies;
- (ii) Selection of countries' businesses and sectors to be studied;
- (iii) Selection of consultants;
- (iv) Preparation of the studies by ECA staff and consultants;
- (v) Synthesis of the studies carried out by consultants with those carried out by such organizations as AAPAM and the ECA secretariat for submission to the Planners' meeting in 1978.
- (vi) Final editing of the reports for publication either as monographs or in the Economic and Social Bulletin for Africa.

5. Work plan (including phasing of project activities) and description of duties to be performed

- (i) Preparation of guidelines by ECA secretariat; (1977)
- (ii) Selection of countries' businesses and sectors to be studied by consultants and ECA staff; (1977)
- (iii) Travel by ECA staff members; (1977-1978)
- (iv) Preparation of studies by consultants and ECA staff members; (1977-1978)
- (v) Synthesis of all studies by ECA staff members; (1978)
- (vi) Presentation of paper at Planners' meeting in 1978; and
- (vii) Final publication of the reports as amended by the Planners (1978).

6. Type of resources required for each phase of the project

- (i) Project personnel:
 - (a) General economists with experience in analytical work, who are of high calibre and can easily be recruited at P.5 level.
 - (b) ECA staff members.

<u>Man-months</u>	<u>1977</u>	<u>1978</u>
Experts	33	10
Secretarial services	33	13 $\frac{1}{2}$
Travel	4 $\frac{1}{2}$	3 $\frac{1}{2}$
Equipment	-	-
Sundry	-	-

(ii) Project equipment

None.

7. Estimated cost of project component for each phase of the project and for each financial year
(See Project Budget attached)

Project No.: 9.242.07 - Study and evaluation of the experience of selected African countries in the implementation of indigenization policies including studies on the role of small- and medium-scale indigenous businesses in the process of socio-economic transformation and development in Africa (1977-1978)

PROJECT BUDGET
(in US dollars)

1977

Components	Total Estimated Cost		Total Resources Available		Resources Required	
	m/m	\$	m/m	\$	m/m	\$
Project personnel						
Experts	38	112573.00	38	39543.00	6	23030.00
Administrative support personnel						
Secretarial services	33	15992.00	17	3175.00	15	7817.00
Travel	4½	14200.00	-	-	4½	14200.00
Components total	75½	142770.00	49	97723.00	25½	45047.00
Equipment	-	-	-	-	-	-
Components total	-	-	-	-	-	-
Miscellaneous						
Sundry	-	19983.00	-	13531.00	-	5307.00
Translating, printing and publication; transportation expenses, hospitality, miscellaneous administrative and supporting costs	-	-	-	-	-	-
Components total	-	19983.00	-	13531.00	-	5307.00
GRAND TOTAL	75½	152753.00	49	111404.00	25½	51354.00
Total costs		152753				
ECA inputs		111404				
GAP		51354				

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Project No. 9.242.07 - Study and evaluation of the experience of selected African countries in the implementation of indigenization policies, including studies on the role of small- and medium-scale indigenous businesses in the process of socio-economic transformation and development in Africa (1977-1978)

PROJECT BUDGET

(in US dollars)

1978

Components	Total Estimated Cost		Total Resources Available		Resources Required	
	m/m	\$	m/m	\$	m/m	\$
<u>Project personnel</u>						
Experts	10	34440.00	10	34440.00	-	-
<u>Administrative support personnel</u>						
Secretarial services	13½	7875.00	5½	3208.00	8	4667.00
<u>Travel</u>	3½	15940.00	-	-	3½	15940.00
Components total	27	59255.00	15½	37648.00	11½	21607.00
<u>Equipment</u>	-	-	-	-	-	-
Components total	-	-	-	-	-	-
<u>Miscellaneous</u>						
Sundry	-	8296.00	-	5271.00	-	3025.00
Translating, printing and publication; transportation expenses, hospitality, miscellaneous administrative and supporting costs						
Components total	-	8296.00	-	5271.00	-	3025.00
GRAND TOTAL	27	67551.00	15½	42919.00	11½	24632.00
	\$	%				
Total costs	57,551.00	100				
ECA inputs	42,919.00	54				
GAP	23,632.00	36				

Mobilization of Resources for the Implementation of
the ECA Programme of Work and Priorities (1977-1979)

Division: SOCIO-ECONOMIC RESEARCH AND PLANNING

1. Project No. and Title: 9.242.15 - Studies of the Development possibilities of a number of African countries as bases for determining feasible growth rates for the region both for the rest of the 1970s and for the 1980s.

2. Project description including justification, objectives and other relevant information

(i) Project Description

Examination of the long-term trends and prospects of African developing countries for the next ten to 15 years in the context of international economic relations. The work content of the project is as follows:-

- (a) Appraisal of social progress in 20 countries of the region chosen from the following groups: the hard-core 18 least developed African countries; non-oil and non-mineral-exporting African countries; mineral other than oil-exporting African countries, and oil-exporting African countries. Such appraisal will cover such subjects as gross product and its components including external transactions, sectoral growth rates, savings and investments and the mobilization of financial resources, population dynamics, education, health, urbanization, employment and unemployment, income distribution, developments in wages and prices, private and government consumption patterns, housing, potable water, government policies towards both the public and private sectors, environmental hazards, and developments in such key economic sectors as agriculture, mineral resources, energy, and transport and communications, and their future prospects. A realistic and meaningful work in these areas will involve the collection and evaluation of the relevant statistical and other information and familiarity with government policies;
- (b) Provisional macro-economic projections based on major trends of the past particularly in population and the output of goods and services;
- (c) Evaluation of long-term development prospects based on various assumptions about internal, regional and world developments regarding issues that are of strategic importance to the countries of the region in their efforts to alleviate mass poverty, initiate and sustain internally-generated development, and participate effectively in the new international economic order.

In effect, such evaluation will take into account the major goals and objectives that have been adopted and will be adopted in various international fora concerning for instance population, agricultural and food production, nutrition, industrial production, integration of women into the development process, the fulfillment of the basic needs of the world's poor majority, water, etc.

(ii) Justification

Although there are usually many unknowns in the determinants of the future social progress of any nation, it is becoming increasingly clear that for meaningful decision-making, particularly in the short- and medium-terms, there is need for long-term projections and studies covering from 10 to 15 years or 25 years in some cases. This is because, while short- and medium-term plans and projections, as a background for forward looking economic and social policies, have become common, the limitations in time, scope and space of such short-and medium-term planning leave many questions unanswered. For instance, the basic economic and social structure of a country cannot be radically changed within a five-year period. Yet development consists mainly of such structural changes.

Moreover, many decisions which are usually taken in the short-or medium-term will affect the development of the economy and, perhaps, the entire society, for many years to come. Similarly, such decisions may also generate secondary effects in other spheres which have not been sufficiently taken into account. Another reason is that planning, which does not adequately take into account the external environment can easily exert negative effects. Yet the need for taking account of the external environment has particularly become important in view of the increasing interdependence of world economies, the continuing search for a new international economic order, and the call for collective self-reliance among African countries as contained in the new strategy of development for Africa. Hence, the need for co-ordination of national plans and programmes on an international basis and for experiments in planned international integration of national economies. It is in the context of the foregoing reasons that long-term studies and projections are of great importance.

(iii) Objectives

- (a) To analyse the economic and social progress of a number of African countries in the period 1960-1975 in order to highlight the main economic and social features of the economies of these countries during this period with a view to building up a regional development picture;

- (b) To identify and explain both the internal and external factors responsible for these changes, including an evaluation of these factors that may continue to dominate the future development of the continent in the face of changing world and regional events;
 - (c) To undertake a study of the long-term development prospects of the region based on various critical assumptions regarding possibilities in such areas as population dynamics, employment, income distribution, meeting the basic needs of the poor majority, aid and trade, regional co-operation with other developing regions, technological development possibilities, and the various interpretations of national and collective self-reliance. The ultimate aim here is to be able to develop a feasible development model consistent with a world model that will be developed for the Third United Nations Development Decade, which has to take into account the aspirations of the countries of the region; and
 - (d) To establish baseline data and develop projections methodology for the region.
- (iv) Authority

General Assembly resolution 3508 (XXX) - examination of long-term trends in the economic development of world regions, which inter alia, recommends that the regional commissions should prepare studies on the long-term trends in and forecasts of the economic development of their respective regions, taking into account the development programmes of individual countries of the regions and the particular characteristics and priorities of the region; General Assembly resolution 1708 (XVI) on planning for economic development, which inter alia, requests the Secretary-General to establish an Economic Projections and Programming Centre with sub-centres, as appropriate, in the regional economic commissions or institutes of economic development and planning, and Economic and Social Council resolution 777 (XXX) on projections, which inter alia, recommends that the regional economic commissions continue their activities in this field in particular by encouraging and facilitating the preparation and supply by their member States, of information relating to projections, and by arranging for appropriate technical advice and the collection of data.

(v) The problem

The fact is that ECA secretariat has neither had a Projections Centre established nor undertaken any worthwhile projections and long-term studies for the region because of the lack of requisite resources. Yet if the aspirations of the countries of the region are to be properly taken account of in the framework of a global development strategy, the required studies and projections should emanate from the region. It is only in this way that such studies and projections can reflect the hopes and aspirations of the region as seen by country and secretariat experts. Hence, the need for substantial resources from the Governments of the region and other aid donors so that a meaningful and realistic work can be undertaken.

3. Probable date of commencement and duration of work on the project

In view of the heavy work involved in this project and the fact that the results should be available by the middle of 1979 at the latest, the preliminary work, particularly in connexion with the collection of the relevant data and documents and their analysis should start in 1977 to be followed by projections work in 1978 and 1979.

4. Type of support to be provided by ECA secretariat

(i) definition of the problems, the selection of the relevant social indicators taking into account the problems of data availability and quality in the region and the development of appropriate methodology (technical frame of reference) for use at the national level, in collaboration with Headquarters;

(ii) constant exchange of views on progress of work with consultants and country experts;

(iii) development of an appropriate regional model, including its interrelationships with the world model to be developed at UN Headquarters. The work here will involve the synthesis of the various country studies and will be done in collaboration with Headquarters, consultants and country experts; and

(iv) Some computer services.

5. Work plan (including phasing of project activities) and description of duties to be performed

(i) selection of countries and of the relevant socio-economic indicators; identification of sources of information, including the collection of data and documents, to be undertaken jointly by ECA, consultants and/or country experts (1977):

(ii) analysis and interpretation of data and policies with a view to identifying the main characteristics of development in the chosen countries during the period 1960-1975, to be undertaken by consultants, ECA experts and/or country experts (1977);

(iii) provisional projections and alternative scenarios based on various assumptions regarding development objectives, availability of human, material and financial resources both from domestic and external sources, developments in regional and world economic relations, etc. to be done for each chosen country, to be done together by consultants, ECA experts and/or country experts (1978). The results may be submitted to the meeting of the Conference of African Planners in 1978;

(iv) harmonization of different assumptions and establishment of consistency among them with a view to establishing feasible growth rates for the region as part of the world development strategy, to be done by ECA secretariat, consultants and a number of country experts in collaboration with Headquarters (1979).

6. Type of resources required for each phase of the project

(i) Project personnel

- (a) from multilateral and bilateral donors - funds for hiring econometricians or quantitative, demographers, **sectoral specialists** such as manpower economists, agricultural economists, energy and other natural resources specialists, etc. all working in collaboration with statisticians not only to determine what data are available and the gaps existing but also to have a feel of the underlying assumptions of the data suppliers.

These specialists will be of high calibre and will have requisite experience. In general, they will be specialists that can easily be recruited at the P.4/5 level.

- (b) ECA staff members from the relevant Divisions.

Man-months

For the first and second phase it is assumed that the work to be done will require 42 expert man-months, 29 secretarial services man-months, 6 man-months for travel and 6 months computing services.

For the third phase which should take place in 1978, the assumption is that 73 expert man-months, 21 secretarial services man-months, 10 man-months travel and 60 months computing services will be required.

For the fourth phase, in 1979, 68 expert man-months, 18 $\frac{1}{2}$ secretarial services man-months, 10 man-months travel and 40 months of computing time will be required.

(ii) Project equipment - calculating machines and computer services and the necessary soft wares.

7. Estimated cost of project component for each phase of the project and for each financial year (See Project Budget attached)

Project No. 9.242.15 - Studies of the Development possibilities of a number of African countries as bases for determining feasible growth rates for the region both for the rest of the 1970s and for the 1980s.

PROJECT BUDGET
(In US Dollars)

1977

Components	Total Estimated Cost		Total Resources Available		Resources Required	
	m/m	\$	m/m	\$	m/m	\$
<u>Project personnel</u>						
Experts	42	228292.00	6 ^x	30150.00 ^x	36	198142.00
<u>Administrative support Personnel</u>						
Secretarial services	29	15225.00	8	4200.00	21	11025.00
<u>Travel</u>	8	24500.00	2 ^x	3500.00 ^x	6	21000.00
Components total	79	268017.00	16	37850.00	63	230167.00
<u>Equipment</u>	6	6000.00	4	4000.00	2	2000.00
Components total	6	6000.00	4	4000.00	2	2000.00
<u>Miscellaneous</u>						
<u>Sundry</u>	-	2972.00	-	1148.00	-	1824.00
Translating, printing and publication; transportation expenses, hospitality, miscellaneous administrative and supporting costs						
Components total	-	2972.00	-	1148.00	-	1824.00
GRAND TOTAL	85	276989.00	20	42998.00	65	233991.00

x From the Government of the Netherlands.

	\$	%
Total costs	276,989	100
Netherlands Gov.	33,650	13
ECA inputs	9,348	3
GAP	233,991	84

Project No. 9.242.15 - Studies of the Development possibilities of a number of African countries as bases for determining feasible growth rates for the region both for the rest of the 1970s and for the 1980s.

PROJECT BUDGET
(In US Dollars)
1978

Components	Total Estimated Cost		Total Resources Available		Resources Required	
	m/m	\$	m/m	\$	m/m	\$
<u>Project personnel</u>						
Experts	73	298727.00	25	84305.00	48	214422.00
<u>Administrative support Personnel</u>						
Secretarial services	21	12251.00	5	2917.00	16	9334.00
Travel	10	35000.00	4 ^x	7000.00 ^x	6	28000.00
Components total	104	345978.00	34	94222.00	70	251756.00
<u>Equipment (computing services)</u>						
	60		40		20	
	mths.	150000.00	mths.	100000.00	mths.	50000.00
Components total	60		40		20	
	mths.	150000.00	mths.	100000.00	mths.	50000.00
<u>Miscellaneous</u>						
Sundry	-	28112.00	-	19805.00	-	8307.00
Translating, printing and publication, transportation expenses, hospitality, miscellaneous administrative and supporting costs						
Components total	-	28112.00	-	19805.00	-	8307.00
GRAND TOTAL	-	524090.00	-	214027.00	-	310063.00

x From the Government of the Netherlands plus another \$45758 for one expert.

	\$	%
Total costs	524,090	100
Netherlands Gov.	52,758	10
ECA inputs	161,269	30
GAP	310,063	60

Project No. 9.242.15 - Studies of the Development possibilities of a number of African countries as bases for determining feasible growth rates for the region both for the rest of the 1970s and for the 1980s.

PROJECT BUDGET
(In US Dollars)
1979

Components	Total Estimated Cost		Total Resources Available		Resources Required	
	m/m	\$	m/m	\$	m/m	\$
<u>Project personnel</u>						
Experts	68	291259.00	14	50952.00	54	240307.00
<u>Administrative support Personnel</u>						
Secretarial services	18½	11871.00	3½	2246.00	15	9625.00
<u>Travel</u>	10	35000.00	2 ^x	3500.00 ^x	.8	31500.00
Components total	96½	339130.00	19½	56698.00	77	281438.00
<u>Equipment (computing services)</u>						
	40 mths.	100000.00	40 mths.	100000.00	-	-
Components total	40 mths.	100000.00	40 mths.	100000.00	-	-
<u>Miscellaneous</u>						
<u>Sundry</u>						
Translating, printing and publication; transportation expenses, hospitality, miscellaneous administrative and supporting costs	-	19235.00	-	17887.00	-	1348.00
Components total	-	19235.00	-	17887.00	-	1348.00
GRAND TOTAL	-	457365.00	-	174585.00	-	282780.00

x From the Government of the Netherlands plus another \$25433 for one expert.

	\$	%
Total costs	457,365	100
Netherlands Gov.	28,933	6
ECA inputs	145,652	32
GAP	282,780	62

Mobilization of Resources for the Implementation of
ECA Work Programme and Priorities, 1977-1979

Division: SOCIO-ECONOMIC RESEARCH AND PLANNING

1. Project No. and Title: 9.242.16 - Studies on domestic trade policy measures and their implementation with special reference to the distribution of capital and consumer goods to the agricultural and rural sector in selected African countries (1978-1979)

2. Project description, including justification, objectives and any other relevant information

(i) Project Description

Case studies of domestic trade policy measures in relation to agriculture and the rural sector in a number of African countries. The work content is as follows:-

- (a) Preparation of guidelines on the study for the use of consultants and ECA staff members;
- (b) Selection of countries to be studied;
- (c) Selection of consultants;
- (d) Preparation of the studies by both ECA staff and consultants;
- (e) Preparation of a summary paper containing the salient findings of the studies for submission to the seminar in 1979; and
- (f) Final editing of the report, incorporating suggestions from the seminar, for wider circulation.

(ii) Justification

One of the indicators by which an economy can be identified as being run efficiently and effectively is the soundness of the distribution system, particularly in respect of the needs of the agricultural and rural sector where the majority of African population still live and carry on their economic activities. Moreover, this efficiency and effectiveness can also be regarded as marks of good entrepreneurship. Thus it is in the context of the concern for the need to build up an efficient indigenous entrepreneurship as well as to cater for the needs of the agricultural and rural sector that this project has been conceived.

(iii) Objectives

(a) To undertake comparative case studies on domestic trade policy measures and their implementation with special reference to the distribution of capital and consumer goods to the agricultural and rural sector in selected African countries with a view to assessing their effectiveness, paying special attention to organizational arrangement, the timeliness of delivery, transport problems, pricing policies, etc.

(b) To present the results of the studies to a "Seminar on domestic trade policies and institutions" in 1979.

(c) To disseminate the results of the studies, including the improvements to be suggested at the seminar to African Governments for the purpose of improving their own systems.

(iv) Authority

Revised Framework of Principles for the Implementation of the New International Economic Order in Africa (E/CN.14/ECO/90/Rev.3).

3. Probable date of commencement and duration of work on the project

Work on the project will start in 1978 and end in 1979 for submission to the seminar.

4. Type of support to be provided by ECA secretariat

- (i) Preparation of the guidelines;
- (ii) Selection of the countries to be studied;
- (iii) Selection of the consultants;
- (iv) Preparation of its share of the studies;
- (v) Preparation of a summary paper containing the main findings for submission to the seminar; and

(vi) Final editing of the document, incorporating the comments of the seminar, for wider circulation.

5. Work plan (including phasing of project activities) and description of duties to be performed

- (i) Preparation of the guidelines; (1978)
- (ii) Selection of the countries to be studied; (1978)

(iii) Selection of the consultants; (1978)

(iv) Preparation of the studies by both ECA staff and consultants (1978 and part of 1979);

(v) Preparation of the summary paper (1979); and

(vi) Final editing for wider circulation (1979).

6. Type of resources required for each phase of the project

(i) Project Personnel - economists with interest in distribution and transportation services, with relevant experience for recruitment at P.5 level.

	<u>Man-months</u>	
	<u>1978</u>	<u>1979</u>
Experts	20 $\frac{1}{2}$	17 $\frac{1}{4}$
Secretarial services	7	7
Travel	6	2
Equipment		
Sundry		

(ii) Project equipment

None.

7. Estimated cost of project component for each phase of the project and for each financial year (See Project Budget attached).

Project No. 9.242.16 -- Studies on domestic trade policy measures and their implementation with special reference to the distribution of capital and consumer goods to the agricultural and rural sector in selected African countries (1978-1979).

PROJECT BUDGET
(In US Dollars)
1978

Components	Total Estimated Cost		Total Resources Available		Resources Required	
	m/m	\$	m/m	\$	m/m	\$
<u>Project personnel</u>						
Experts	20½	77 641.7	8½	28 081.7	12	49 560.0
<u>Administrative support personnel</u>						
Secretarial services	7	4 083.3	3	1 750.0	4	2 333.3
<u>Travel</u>	6	11 000.0	-	-	6	11 000.0
Components total	33½	92 725.0	11½	29 831.7	22	62 893.3
<u>Equipment</u>	-	-	-	-	-	-
Components total	-	-	-	-	-	-
<u>Miscellaneous</u>						
Sundry						
Translating, printing and publication; transportation expenses, hospitality, miscellaneous administrative and supporting costs						
Components total		12 981.5		4 176.4		8 805.1
GRAND TOTAL	33½	105 706.5	11½	34 008.1	22	71 698.4
		\$		%		
Total costs		105 707		100		
ECA inputs		34 008		32		
GAP		71 699		68		

Project No. 9.242.16 - Studies on domestic trade policy measures and their implementation with special reference to the distribution of capital and consumer goods to the agricultural and rural sector in selected African countries (1978-1979)

PROJECT BUDGET
(In US Dollars)
1979

Components	Total Estimated Cost		Total Resources Available		Resources Required	
	m/m	\$	m/m	\$	m/m	\$
<u>Project personnel</u>						
Experts	17 $\frac{1}{4}$	68 611.7	11 $\frac{1}{4}$	41 521.7	6	27 090.0
<u>Administrative support personnel</u>						
Secretarial services	7	4 491.7	4	2 566.7	3	1 925.0
<u>Travel</u>	2	13 620.0	-	-	2	13 620.0
Components total	26 $\frac{1}{4}$	86 723.4	15 $\frac{1}{4}$	44 088.4	11	42 635.0
<u>Equipment</u>	-	-	-	-	-	-
Components total						
<u>Miscellaneous</u>	-	12 141.3	-	6 172.4	-	5 968.9
<u>Sundry</u>						
Translating, printing and publication; transportation expenses, hospitality, miscellaneous administrative and supporting costs						
Components total		12 141.3		6 172.4		5 968.9
GRAND TOTAL	26 $\frac{1}{4}$	98 864.7	15 $\frac{1}{4}$	50 260.8	11	48 603.9
		\$		%		
Total costs		98 855		100		
ECA inputs		50 251		51		
GAP		48 604		49		

Mobilization of Resources for the Implementation
of ECA Work Programme and Priorities, 1977-1979

Division: SOCIO-ECONOMIC RESEARCH AND PLANNING

1. Project No. and Title: 9.242.27 - Seminar on domestic trade policies and institutions.
2. Project description, including justification, objectives and any other relevant information

(i) Project Description

This seminar is to be organized with a view to discussing the studies that would have been undertaken under project 9.242.16 in 1978.

(ii) Justification

Having got the studies under project 9.242.16 done, it is necessary to have the findings discussed in a seminar by a group of experts with a view to having their comments so that the studies can be improved for publication and distribution to African Governments for use in improving their trade policies and the relevant institutions.

(iii) Objectives

- (a) To acquaint the participants with results of the studies; and
- (b) To obtain their views and comments with the purpose of improving the final report for wide circulation.

(iv) Authority

Approval of the project by the Conference of Ministers at their fourth meeting in Kinshasa, as contained in the work programme 1978-1979.

3. Probable date of commencement and duration of the project

The seminar will take place in 1979.

4. Type of support to be provided by ECA secretariat

- (i) Provision of Conference hall;
- (ii) Supply of desks and writing materials; and
- (iii) Servicing the meeting.

5. Work Plan (including phasing of project activities) and description of duties to be performed

- (i) Selection of participants and issue of letters of invitation;
- (ii) Recruitment of interpreters;
- (iii) Distribution of documents; and
- (iv) Holding the seminar.

6. Type of resources to be required for each phase of the project

- (i) Project Personnel - ECA staff members of various grades.

<u>Man-months</u>	<u>1978</u>	<u>1979</u>
Experts (including interpreters)	1½	3½
Secretarial services	-	4
Travel	-	1½
Equipment	-	-
Sundry	-	-

- (ii) Project equipment

Desks, conference hall, and writing materials.

7. Estimated cost of project component for each phase of the project and for each financial year. (See Project Budget attached).

Project No. 9.242.27 - Seminar on domestic trade policies and institutions.

PROJECT BUDGET

(In US Dollars)

1978

Components	Total Estimated cost		Total Resources Available		Resources Required	
	m/m	\$	m/m	\$	m/m	\$
<u>Project personnel</u>						
Experts	1½	6995.0	1½	6995.0	-	-
<u>Administrative support personnel</u>						
Secretarial services	-	-	-	-	-	-
<u>Travel</u>	-	-	-	-	-	-
Components total	1½	6995.0	1½	6995.0	-	-
<u>Equipment</u>	-	-	-	-	-	-
Components total	-	-	-	-	-	-
<u>Miscellaneous</u>		979.3		979.3	-	-
<u>Sundry</u>						

Project No. 9.242.27 - Seminar on domestic trade policies and institutions

PROJECT BUDGET

(In US Dollars)

1979

Components	Total Estimated cost		Total Resources Available		Resources Required	
	m/m	\$	m/m	\$	m/m	\$
<u>Project personnel</u>						
Experts	6 $\frac{3}{4}$	28176.70	1 $\frac{1}{4}$	6696.70	5	21480.00
<u>Administrative support personnel</u>						
Secretarial services	4	2566.70	1 $\frac{1}{2}$	1122.90	2 $\frac{1}{4}$	1443.80
<u>Travel</u>	12 $\frac{1}{2}$	47260.00	-	-	12 $\frac{1}{4}$	47260.00
Components total	23	78003.40	3 $\frac{1}{2}$	7819.60	19 $\frac{1}{2}$	70183.80
<u>Equipment</u>						
Components total	-	-	-	-	-	-
<u>Miscellaneous</u>						
<u>Sundry</u> (14%)	-	10920.42	-	1094.80	-	9825.70
Translating, printing and publication; transportation expenses, hospitality, miscellaneous administrative and supporting costs						
Components total		10920.42		1094.80		9825.70
GRAND TOTAL	23	88923.82	3 $\frac{1}{2}$	8914.40	19 $\frac{1}{2}$	80009.50

	\$	%
Total costs	88,924	100
ECA inputs	8,214	10
GAP	80,010	90

Mobilization of Resources for the Implementation of the
ECA Programme of Work and Priorities (1977-1979)

Division: SOCIO-ECONOMIC RESEARCH AND PLANNING

1. Project No. and Title: 9.245.04 -- Studies of the role of national development banks as instruments for economic development (1978)

2. Project description, including justification, objectives and any other relevant information

(i) Project Description

Preparation of a number of studies on the operations of national development banks in a number of African countries with a view to assessing their effectiveness in relation to the specific objectives designed for them by the relevant authorities and in the light of the requirements for implementation of the international economic order in Africa.

In order to undertake this task the following will have to be done:

- (a) Evaluation of existing studies on the operations of African development banks;
- (b) Comparison of such studies with studies on similar banks in Latin America, Asia and the Middle East;
- (c) Selection of countries and the banks to be studied;
- (d) Standardization of the indicators to be investigated;
- (e) Undertaking of the studies against the criteria that are outlined below;
- (f) In view of the practical orientation of the studies and the seminar that is to follow, most of the studies will have to be carried out "sur terre".
- (g) A final paper summarizing the main findings of the studies as a basis for discussion at the proposed seminar.

(ii) Justification

From the fragmentary information available on the activities of national development banks, it is clear that most of these institutions deliberately created to promote growth and development have not been measuring up to expectations. And one of the reasons for this state of affairs is the narrow concept of national development banks. Therefore, in the light of the requirements for the implementation of the new international economic order in Africa, the concept of national development banks has to change. A national development

bank has to be more than a mere development project-financing bank. The role of a development bank has to encompass such critical areas as promotion, innovation and co-ordination. Indeed, a development bank has to be an ally of the Government in effectively implementing the goals and objectives of development. Thus it should not only spearhead the mobilization of human and financial resources, but also their effective utilization. It should be involved in project identification, formulation, implementation and supervision. It should be concerned with technological transfer and development and other aspects of trade such as effective export promotion. Similarly, a development bank should be concerned with the development of domestic financial markets both as a means of mobilizing and allocating financial resources effectively.

Indeed, a development bank should be able to bring together entrepreneurs, interest foreign participants if necessary, negotiate agreements both on its behalf and on behalf of other domestic enterprises, assure technical assistance, work as mediator between all parties, and through technical, financial and managerial advice, assure that projects are implemented and operated in accordance with modern business practices. In effect, a development bank should be concerned with the problems of laying a firm foundation for a meaningful internally-generated and sustainable development.

The proposed studies are going to be undertaken against these desirable characteristics of a well-oriented development bank, with a view to identifying the extent to which African national development banks have so far met these criteria and to indicating the extent of the grounds to be covered if the objectives of the new international economic order are to be met in Africa.

(iii) Objectives

- (a) To undertake case studies of the operations of national development banks in a number of African countries;
- (b) To present the results of such studies to a seminar on the role of national development banks as instruments for promoting growth, in 1979;
- (c) To disseminate the results of the studies, including the comments of the participants at the seminar, to African countries.

(iv) Authority

"Revised Framework of Principles" and the adoption of the work programme by the Conference of Ministers.

3. Probable date of commencement and duration of work on the project

The work will be started in 1978 and completed the same year.

4. Type of support to be provided by ECA secretariat

- (i) Preparation of guidelines for the studies;
- (ii) Selection of countries to be studied by ECA and consultants;
- (iii) Selection of consultants;
- (iv) Preparation of the summary paper to be submitted to the seminar in 1979.

5. Work plan (including phasing of project activities) and description of duties to be performed

- (i) Preparation of guidelines;
- (ii) Selection of countries to be studied;
- (iii) Selection of consultants;
- (iv) Preparation of the studies;
- (v) Preparation of a summary paper containing the main findings of the studies for submission to the seminar in 1979;
- (vi) Final editing of the paper for wider circulation.

6. Type of resources required for each phase of the project

- (i) Project personnel: Specialists in banking and investment policies of development banks, with sufficient experience that they can be recruited at P.4/5 level.

<u>Man-months</u>	<u>1978</u>
Experts	18
Secretarial services	9
Travel	6

(ii) Project equipment

None.

7. Estimated cost of project component for each phase of the project and for each financial year

(See Project Budget attached)

Project No. 9.245.04 - Studies of the role of national development
banks as instruments for economic development (1978)

PROJECT BUDGET

(in US dollars)

1973

Components	Total Estimated Cost m/n	Total Resources Available m/n	Resources Required m/n
<u>Project personnel</u>			
Experts	24 73933.34	13 54203.34	5 24730.00
<u>Administrative support personnel</u>			
Secretarial services	9 5250.00	5 2915.37	4 2333.33
<u>Travel</u>	4 9130.00	- -	4 9130.00
Components total	37 93413.34	23 57120.00	14 35293.33
<u>Equipment</u>	- -	- -	- -
Components total			
<u>Miscellaneous</u>			
Sundry	13077.22	7995.30	5031.02
Translating, printing and publication; transportation expenses, hospitality, miscellaneous administrative and supporting costs			
Components total	13077.22	7995.30	5031.02
GRAND TOTAL	37 106491.16	23 65115.30	14 41374.35

	\$	%
Total costs	106491	100
ECA inputs	65117	51
GAP	41374	39

Mobilization of Resources for the Implementation
of ECA Work Programme and Priorities, 1977-1979

Division: SOCIO-ECONOMIC RESEARCH AND PLANNING

1. Project No. and Title: 9.245.05 - Studies of the role of non-banking financial institutions in the mobilization of financial resources for development (1978).

2. Project description, including justification, objectives and other relevant information

(i) Project Description

Case studies of the operations of such non-banking financial institutions as building societies, unit trusts and hire-purchase arrangements with a view to identifying their successes, failures and problems for the purpose of providing suggestions for operational improvement. The work content will comprise the following:

- (a) Preparation of guidelines for the studies to be undertaken by both ECA staff and consultants;
- (b) Selection of countries to be studied;
- (c) Selection of consultants;
- (d) Preparation of the studies by both ECA staff and consultants;
- (e) Preparation of ^asummary paper containing the main findings of the studies for distribution to African countries.

(i-) Justification

Mobilization of financial resources for national development has been one of the main elements in the development efforts of African and other developing countries. In this connexion, many institutions have been established for this purpose. However, not many of these institutions have been discharging their duties effectively. Hence, the need to undertake periodic reviews of the activities of these institutions with a view to establishing the extent to which their functions are being discharged and objectives achieved.

(iii) Objectives

(a) To examine the operations of a number of non-financial banking institutions in a number of African countries against achievements with a view to identifying the main problems confronting such institutions and making suggestions for improvements;

(b) To make the results of such studies available to other African countries as a means of helping them to improve their institutions' operations.

(iv) Authority

(a) Emphasis of the new strategy on the importance of institutions in the implementation of the new international economic order in Africa;

(b) The need for sharing experiences among African countries.

3. Probable date of commencement and duration of work on the project. The project will be started in 1978 and will be completed the same year.

4. Type of support to be provided by ECA secretariat

(i) Preparation of guidelines;

(ii) Selection of countries to be studied;

(iii) Selection of consultants;

(iv) Preparation of some of the studies;

(v) Preparation of the summary paper to be distributed to member States.

5. Work plan (including phasing of project activities) and description of duties to be performed

(i) Preparation of guidelines;

(ii) Selection of countries;

(iii) Selection of consultants;

(iv) Preparation of studies by ECA staff and consultants;

(v) Preparation of summary paper, and its distribution.

6. Type of resources required for each phase of the project

(i) Project personnel - financial specialists of considerable experience so that they can be recruited at P.5 level.

<u>Man-months</u>	<u>1978</u>
Experts	19
Secretarial services	9
Travel	6

(ii) Project equipment

None.

7. Estimated cost of project component for each phase of the project and for each financial year. (See Project Budget attached)

Project No. 9.245.05 - Studies of the role of non-banking
financial institutions in the mobilization of financial
resources for development (1978)

PROJECT BUDGET

(In US Dollars)

1978

Components	Total Estimated Cost		Total Resources Available		Resources Required	
	m/m	\$	m/m	\$	m/m	\$
<u>Project personnel</u>						
Experts	25	76 580.00	19	51 800.00	6	24 780.00
<u>Administrative support personnel</u>						
Secretarial services	9	5 250.00	5	2 916.67	4	2 333.33
<u>Travel</u>	4	9 180.00	-	-	4	9 180.00
Components total	38	91 010.00	24	54 716.67	14	36 293.33
<u>Equipment</u>	-	-	-	-	-	-
Components total						
<u>Miscellaneous</u>						
Sundry		12 741.40		7 660.33		5 081.07
Translating, printing and publication; transportation expenses, hospitality, miscellaneous and supporting costs						
Components total		12 741.40		7 660.33		5 081.07
GRAND TOTAL		34 103 751.40	24	62 377.00	10	41 374.40

	\$	%
Total costs	103 751	100
ECA inputs	62 377	60
GAP	41 374	40

Mobilization of Resources for the Implementation of the
ECA Programme of Work and Priorities, 1977-1979

Division: SOCIO-ECONOMIC RESEARCH AND PLANNING

1. Project No. and Title: 9.245.06 - Studies of the changing role of the commercial banks in fostering development in a number of African countries (1979).

2. Project description, including justification, objectives and other relevant information

(i) Project Description

Studies over a period, say of ten years, of the lending activities of the commercial banks in a selected number of African countries in order to highlight the significant shifts particularly towards the non-traditional activities like agriculture, industry, etc. and the establishment in the studies in particular the volume of lending and the terms vis-a-vis the terms for the traditional areas of interest. The work content will be as follows:

- (a) preparation of guidelines for the studies;
- (b) selection of countries to be studied by ECA staff and consultants;
- (c) selection of consultants;
- (d) preparation of the studies; and
- (e) preparation of a summary document containing the main findings for distribution to Governments and others.

(ii) Justification

Commercial banks operating in African countries have long restricted their activities to their traditional areas of banking since most of them were subsidiaries of overseas banks whose main interests had never extended into real development projects. In the last few years however, and in response to prodding by African leaders, some of the banks have modified their attitudes. It is therefore necessary to know the extent of this change, the volume of lending, the terms and the areas of lending.

(iii) Objectives

(a) to establish factually the extent to which commercial banks have been adding development directly in African countries. For instance, it will be interesting to know to what extent the commercial banks have been financing peasant agricultural activities, housing, road building, industry, etc.

(b) to publish these results for the use of African Governments and others.

(iv) Authority

Emphasis on the importance of the role of financial institutions in the implementation of the new strategy for Africa and of the need to share experiences as part of collective self-reliance strategy.

3. Probable date of commencement and duration of work on the project

The work on the project will start in 1979 and end the same year.

4. Type of support to be provided by ECA secretariat

- (i) Preparation of guidelines for the studies;
- (ii) Selection of countries to be studied;
- (iii) Selection of consultants;
- (iv) Preparation of the summary paper to be widely circulated.

5. Work plan (including phasing of project activities) and description of duties to be performed

- (i) Preparation of the guidelines;
- (ii) Selection of the countries to be studied;
- (iii) Selection of the consultants;
- (iv) Preparation of the studies by ECA staff members and consultants; and
- (v) Preparation of the final paper to be distributed to member States.

6. Type of resources required for each phase of the project

(i) Project personnel: Banking and/or financial economists with development planning orientation, of wide experience that they can be recruited at P.5 level.

<u>Man-months</u>	<u>1979</u>
Experts	11
Secretarial services	2
Travel	4

(ii) Project equipment

None.

7. Estimated cost of project component for each phase of the project and for each financial year (See Project Budget attached)

Project No. 9.245.06 - A study of the changing role of the
commercial banks in fostering development in a number of
African countries (1979)

PROJECT BUDGET
(In US Dollars)
1979

Components	Total Estimated m/m	Cost \$	Total Resources Available m/m	\$	Resources Required m/m	\$
<u>Project personnel</u>						
Experts	29 $\frac{1}{4}$	102 699.17	18 $\frac{1}{4}$	55 924.17	11	46 775.00
<u>Administrative support personnel</u>						
Secretarial services	8	5 133.34	6	3 850.00	2	1 283.34
<u>Travel</u>	4	9 180.00	-	-	4	9 180.00
Components total	41 $\frac{1}{4}$	1 170 125.51	24 $\frac{1}{4}$	59 774.17	17	57 238.34
<u>Equipment</u>	-	-	-	-	-	-
Components total						
<u>Miscellaneous</u>		16 381.75	-	8 368.38		8 013.37
<u>Sundry</u>						
Translating, printing and publication; transportation expenses, hospitality, Miscellaneous administrative and supporting costs						
Components total		16 381.75		8 368.38		8 013.37
GRAND TOTAL	41 $\frac{1}{4}$	133 394.26	24 $\frac{1}{4}$	68 142.55	17	65 251.71

	\$	%
Total costs	133 394	100
ECA inputs	68 142	51
GAP	65 252	49

Mobilization of Resources for the Implementation of
the ECA Programme of Work and Priorities 1977-1979

Division: SOCIO-ECONOMIC RESEARCH AND PLANNING

1. Project No. and Title: 9.245.07 - Studies of the role of insurance companies as suppliers of capital for the development of African economies (1979).
2. Project description, including justification and other relevant information

(i) Project Description

Case studies of the activities of insurance companies in mobilizing financial resources and in channelling such resources into real development in a number of African countries. To be able to undertake this task, the following are also necessary:-

- (a) Preparation of guidelines for the studies;
- (b) Selection of countries to be covered;
- (c) Selection of consultants;
- (d) Preparation of the studies by ECA staff and consultants;
and
- (e) Preparation of a final report for publication and wide circulation.

(ii) Justification

Insurance companies have grown at a phenomenal rate in many African countries and it is understood that they have been effective means of mobilizing domestic savings. In view of this phenomenon and the need to channel such resources into domestic development, it is important to investigate the activities of these financial institutions in relation to their investment activities.

(iii) Objectives

- (a) To ascertain the extent of insurance activities in terms of volume of liabilities and assets in a number of African countries since the middle of the sixties;

(b) To investigate the investment policies of these financial institutions within the framework of the development policies of the countries in which they are established with a view to determining the extent to which the insurance companies have assisted real development;

(c) To publish the results of this exercise either separately or in the Economic and Social Bulletin for Africa, for a wide circulation.

(iv) Authority

Emphasis of the new strategy on the role of institutions including financial ones in implementing the new international economic order in Africa.

3. Probable date of commencement and duration of work on the project

The work will start in 1979 and end the same year.

4. Type of support to be provided by ECA secretariat

- (i) Preparation of the guidelines;
- (ii) Selection of the countries to be studied;
- (iii) Selection of the consultants;
- (iv) Preparation of its share of the studies and editing of those by consultants;
- (v) Preparation of the final report to be distributed on a wide scale.

5. Work plan (including phasing of project activities) and description of duties to be performed

- (i) Preparation of the guidelines;
- (ii) Selection of the countries to be studied;
- (iii) Selection of the consultants;
- (iv) Preparation of the studies by both ECA staff members and consultants;
- (v) Preparation and publication of the summary paper by ECA secretariat.

6. Type of resources required for each phase of the project

(i) Project personnel: economists who have specialized in insurance or investment analysts interested in the activities of financial institutions of high calibre and sufficient experience that they can be recruited at P.5 level.

	<u>Man-months</u>
	<u>1979</u>
Experts	32 $\frac{1}{2}$
Secretarial services	8
Travel	4

(ii) Project equipment

None.

7. Estimated cost of project component for each phase of the project and for each financial year. (See Project Budget attached)

ECA/PLDG/PWP/77/L.5

SERP/11

Annex III

Project No. 9.245.07 - Studies of the role of insurance Companies as suppliers of capital for the development of African economies (1979)

PROJECT BUDGET

(In US Dollars)

1979

Components	Total Estimated Cost		Total Resources Available		Resources Required	
	m/m	\$	m/m	\$	m/m	\$
<u>Project personnel</u>						
Experts	32½	115278.34	20½	64458.34	12	50820.00
<u>Administrative support personnel</u>						
Secretarial services	8	5133.33	6	3850.00	2	1283.33
<u>Travel</u>	4	9180.00	-	-	4	9180.00
Components total	44½	129591.67	26½	68308.34	18	61283.33
<u>Equipment</u>	-	-	-	-	-	-
Components total						
<u>Miscellaneous</u>						
<u>Sundry</u>	-	18142.83	-	9563.17	-	8579.66
Translating, printing and						

Mobilization of Resources for the Implementation of
ECA Work Programme and Priorities, 1977-1979

Division: SOCIO-ECONOMIC RESEARCH AND PLANNING

1. Project No. and Title: 9.245.26 - Seminar on the role of national development banks as instruments for promoting economic growth, including pre-seminar study tours to two selected countries with known 'model' development banks (1979).

2. Project description, including justification, objectives and any other information

(i) Project Description

Organization of a seminar on the role of national development banks as instruments for promoting economic growth as a follow-up on the studies that would have been carried out in 1978. Since one of the objectives of this seminar is to work out follow-up projects such as technical assistance in the establishment, organization and running of development banks, and attachment training, etc. the seminar will be preceded by study tours by groups of officials from some African national development banks to about two countries with known 'model' development banks, probably outside the ECA region.

This seminar is the culmination of project 9.245.04 and the study tours and about thirty African countries are expected to participate.

As part of this project the following activities will therefore be undertaken:

- (a) Selection of the participants both for the study tours and the seminar;
- (b) Issue of letters of invitation;
- (c) Recruitment of interpreters for the seminar;
- (d) Arrangement for the issue of tickets to the participants;
- (e) Implementation of the study tour programme;
- (f) Convening and servicing the seminar;
- (g) Preparation of the report of the seminar and summary paper for wider circulation;

(h) Follow-up action on the recommendations of the seminar.

(ii) Justification

(a) Under project No.9.245.04 - Studies of the role of national development banks as instruments for economic development - the relevant papers for the seminar would have been prepared. These papers are to be submitted to the seminar for discussion and further information especially on those countries which have not been covered. Such information should reinforce the recommendations to be made to African countries, particularly in the areas of technical assistance and attachment training.

(b) The need to exchange experiences in the context of the implementation of the new international economic order in Africa and collective self-reliance has become urgent. And in looking for experiences to be shared, good examples from outside the region should not be excluded.

(iii) Objectives

(a) To submit the studies on the role of national development banks to the seminar for the views and suggestions of the participants with a view to broadening and improving the summary paper to be published for wider circulation;

(b) To arrange for pre-seminar study tours for a number of African officials to observe the operations of some known 'model' development banks, probably outside the region;

(c) To edit the report of the seminar and the summary paper for wider circulation.

(iv) Authority

"Revised Framework of Principles for the implementation of the new international economic order in Africa", (E/CN.14/ECO/90/Rev.3) as approved by the Conference of Ministers.

3. Probable date of commencement and duration of work on the project

Some preliminary work will be done in 1978 and the seminar and the study tours will take place in 1979.

4. Type of support to be provided by ECA secretariat

- (i) Provision of Conference hall and writing materials;
- (ii) Organization of the study tours;
- (iii) Convening and servicing the meeting;
- (iv) Selection of participants;
- (v) Arrangement for the issue of tickets to participants;
- (vi) Recruitment of interpreters;
- (vii) Preparation of the final report for wider circulation;
- (viii) Implementation of the recommendations of the seminar.

5. Work Plan (including phasing of project activities) and description of duties to be performed

- (i) Selection of participants both for the study tours and the seminar (1979);
- (ii) Recruitment of interpreters (1979);
- (iii) Issue of letters of invitation and distribution of documents (1979);
- (iv) Implementation of the study tour programme (1979);
- (v) Holding of the seminar (1979);
- (vi) Editing the report for publication and distribution;
- (vii) Implementation of the follow-up actions (1980 et seq).

6. Type of resources required for each phase of the project

- (i) Project personnel: ECA staff members of various grades.
Consultants. Interpreters.

The two groups expected to participate in the study tours are expected to be composed of eight officials each with two ECA staff members accompanying each of them. Each tour is expected to last 10 working days.

Man-months

1978

1979

Experts including interpreters

1½

4½

Secretarial services

4

Travel including study tours

19½

(ii) Project equipment

None.

7. Estimated cost of project component for each phase of the project and for each financial year (See Project Budget attached).

Project No. 9.245.26 - Seminar on the role of national development banks as instruments for promoting economic growth, including pre-seminar study tours to about two countries, probably outside the ECA region, with known 'model' development banks (1979)

PROJECT BUDGET
(In US Dollars)
1978

Components	Total Estimated Cost		Total Resources Available		Resources Required	
	m/m	\$	m/m	\$	m/m	\$
<u>Project personnel</u>						
Experts	1½	4 480.00	1½	4 480.00	-	-
<u>Administrative support personnel</u>						
Secretarial services						
<u>Travel</u>						
Components total	1½	4 480.00	1½	4 480.00	-	-
<u>Equipment</u>						
Components total						
<u>Miscellaneous</u>						
<u>Sundry</u>		627.20		627.20		
Translating, printing and publication; transportation expenses, hospitality, miscellaneous administrative and supporting costs		627.20		627.20		
Components total						
GRAND TOTAL	1½	5 107.20	1½	5 107.20	-	-
		\$		%		
Total costs		5 107		100		
ECA inputs		5 107		100		
GAP		-		-		

Project No. 9.245.26 - Seminar on the role of national development banks as instruments for promoting economic growth including pre-seminar study tours to about two countries, probably outside the ECA region, with known 'model' development banks (1979)

PROJECT BUDGET
(In US Dollars)
1979

Components	Total Estimated Cost		Total Resources Available		Resources Required	
	m/m	\$	m/m	\$	m/m	\$
<u>Project personnel</u>						
Experts	4 $\frac{1}{2}$	16 762.50	1 $\frac{1}{2}$	5 573.75	2 $\frac{1}{4}$	11 188.75
<u>Administrative support personnel</u>						
Secretarial services	4	2 566.67	1 $\frac{3}{4}$	1 122.92	2 $\frac{1}{4}$	1 443.75
<u>Travel</u> including two study tours to about two countries outside the region.	19 $\frac{1}{4}$	87 980.00	-	-	19 $\frac{1}{4}$	87 980.00
Components total	27 $\frac{1}{2}$	107 309.17	3 $\frac{1}{4}$	6 696.67	24 $\frac{1}{4}$	100 612.50
<u>Equipment</u>	-	-	-	-	-	-
Components total						
<u>Miscellaneous (14%)</u>		15 024.00	-	938.00	-	14 086.00
<u>Sundry</u>						
Translating, printing and publication; transportation expenses, hospitality, miscellaneous administrative and supporting costs						
Components total		15 024.00		938.00		14 086.00
GRAND TOTAL	27 $\frac{1}{2}$	122 334.00	3 $\frac{1}{4}$	7 635.00	24 $\frac{1}{4}$	114 699.00
		\$		%		
Total costs		122 334		100		
ECA inputs		7 635		6		
GAP		114 699		94		